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#### REPORT OF INDEPENDENT AUDITORS

The Board of Directors Handicap International

We have audited the accompanying statement of financial position of Handicap International as of December 31, 2010, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of Handicap International's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information was derived from the 2009 financial statements, which were audited by other auditors whose report dated May 13, 2010 expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Organization's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Handicap International as of December 31, 2010, and the changes in its net assets and cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

In accordance with Government Auditing Standards, we have also issued our report dated May 12, 2011 on our consideration of Handicap International's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report was to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.



Our audit was performed for the purpose of forming an opinion on the basis financial statements of Handicap International taken as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by the U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations* and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Mitchell: Titus, LLP

May 12, 2011

For the Year Ended December 31, 2010

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# Statement of Financial Position As of December 31, 2010

# With Summarized Financial Information for 2009

	2010	2009
ASSETS		
Current assets		
Cash	\$ 244,105	\$ 79,041
Accounts receivable	-	1,927
Grants receivable	323,589	360,121
Due from HI-Federation (Note 4)	9,368	44,301
Prepaid expenses	73,449	6,783
Total current assets	650,511	492,173
Fixed assets		
Equipment	16,791	16,791
Less: Accumulated depreciation and amortization	(14,622)	(9,026)
Net fixed assets	$\frac{(14,022)}{2,168}$	7,765
Net fixed assets	2,108	<u></u>
Total assets	\$ 652,679	\$ 499,938
LIABILITIES AND NET ASSETS		
Current liabilities		
Loan payable (Note 2)	\$ -	\$ 3,190
Accounts payable and accrued liabilities	162,838	67,939
Deferred revenue	14,020	207,784
Due to HI-Federation Affiliated Organizations (Note 4)	147,502	187,263
Other current liabilities	950	33,762
Total liabilities	325,310	499,938
Net assets		
Temporarily restricted	327,369	-
•		
Total liabilities and net assets	<u>\$ 652,679</u>	<u>\$ 499,938</u>

# Statement of Activities For the Year Ended December 31, 2010 With Summarized Financial Information For 2009

		2009		
	Unrestricted	Temporarily Restricted	Total	Total
REVENUE				
Contributions	\$ 326,230	\$ -	\$ 326,230	\$ 776
Foundation grants	1,644,278	815,577	2,459,855	1,315,854
Government grants	787,988	-	787,988	210,121
Interest/dividend income	2,800	-	2,800	1,562
Direct mail	312,324	-	312,324	153,206
Donated goods	50,750	-	50,750	-
Net assets released from donor				
restrictions (Note 5)	488,208	(488,208)	-	
Total revenue	3,612,578	327,369	3,939,947	1,681,519
EXPENSES				
Program services	2,436,520		2,436,520	1,039,019
Supporting services				
Management and general	456,700	-	456,700	318,567
Fundraising	719,358		719,358	323,933
Total supporting services	1,176,058		1,176,058	642,500
Total expenses	3,612,578	-	3,612,578	1,681,519
Change in net assets	-	327,369	327,369	-
Net assets at beginning of year				
Net assets at end of year	\$ -	\$ 327,369	\$ 327,369	\$ -

Statement of Functional Expenses
For the Year Ended December 31, 2010
With Summarized Financial Information For 2009

	_					2010						2009
		Program Services	Management and General				Total Supporting Services		Total Expenses		Total Expenses	
Salaries	\$	320,906	\$	103,900	\$	16,153	\$	120,053	\$	440,959	\$	296,192
Benefits		74,868		24,240		3,768		28,008		102,876		59,424
Payroll taxes		25,765		8,342		1,297		9,639		35,404		24,632
Legal		1,001		3,962		1,185		5,147		6,147		1,005
Consultants		13,891		16,990		-		16,990		30,881		11,581
Direct mail		83,684		-		687,610		687,610		771,294		336,399
Occupancy (Note 3)		-		89,401		-		89,401		89,401		68,401
Accounting services		_		98,113		-		98,113		98,113		50,100
Insurance		-		4,725		-		4,725		4,725		3,688
Communications		2,539		16,400		-		16,400		18,939		18,373
Travel		28,103		57,953		438		58,391		86,494		45,943
Postage and delivery		-		225		-		225		225		3,411
Supplies		97		16,990		3,534		20,524		20,622		12,079
Subscriptions and	•											
publications		371		6,150		795		6,945		7,315		20,000
Events and meeting		819		2,250		500		2,750		3,569		9,354
Bank fees		-		2,880		598		3,478		3,478		1,712
Federal grants		787,988				_		-		787,988		210,121
Other grants		1,096,488		-		-		-		1,096,488		501,154
Miscellaneous		-		2,063		-		2,063		2,063		2,353
Depreciation and										•		
amortization				2,116		3,480		5,596		5,596		5,597
Total	\$ 2	2,436,520	\$	456,700	\$	719,358	<u>\$1</u>	,176,058	\$ 3	3,612,578	<u>\$1</u>	,681,519

# Statement of Cash Flows For the Year Ended December 31, 2010 With Summarized Financial Information for 2009

		2010		2009
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	327,369	\$	_
Adjustments to reconcile change in net assets to		,		
net cash provided (used) by operating activities				
Depreciation		5,597		5,597
(Increase) decrease in				
Accounts receivable		1,927		(1,177)
Grants receivable		36,532		(357,115)
Due from HI-Federation		34,932		(40,480)
Prepaid expenses		(66,666)		618
Increase (decrease) in				
Accounts payable and accrued liabilities		94,899		14,853
Deferred revenue		(193,764)		(135,076)
Due to HI-Federation, affiliate organization		(39,761)		166,519
Other current liabilities		(32,812)	_	33,762
Net cash provided by (used in) operating activities		168,254		(312,499)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from loan payable		(3,190)		3,190
Net cash (used in) provided by financing activities		(3,190)		3,190
Net increase (decrease) in cash		165,064		(309,309)
Cash at beginning of year	_	79,041		388,350
Cash at end of year	<u>\$</u>	244,105	<u>\$</u>	79,041

Notes to Financial Statements December 31, 2010 and 2009

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

#### Organization

Handicap International (HI-US), which was incorporated in 2006 in the District of Columbia, is located in Takoma Park, Maryland. HI-US endeavors to bring lasting changes to people living in disabling situations who are in post-conflict or low-income countries. Together, with local partners, we work to prevent and address the consequences of disabling accidents and diseases; clear landmines/UXO and prevent mine-related accidents through education; end the use of indiscriminate weapons that wound and kill the innocent long after the war is over; respond quickly and effectively to natural and civil disasters to limit serious and permanent injuries and assist survivors with social and economic reintegration; and advocate for the universal recognition of the rights of the disabled through national planning and advocacy.

#### Basis of Presentation

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with Financial Accounting Standards Board (FASB) released Accounting Standards Codification (ASC) 958, *Not-for-Profit Entities*.

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with HI-US' financial statements for the year ended December 31, 2009, from which the summarized information was derived.

#### Reclassifications

Certain prior-year amounts have been reclassified to conform to the current year's presentation.

#### Cash

During the year, HI-US maintains cash balances at financial institutions that may exceed the Federal Deposit Insurance Corporation (FDIC) limits. Management believes that the risk in these situations is minimal.

Notes to Financial Statements December 31, 2010 and 2009

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (continued)

#### Receivables

Receivables approximate fair value. Management considers all amounts to be fully collectible. Accordingly, an allowance for doubtful accounts has not been established.

#### **Fixed Assets**

Fixed assets in excess of \$5,000 are capitalized and stated at cost. Fixed assets are depreciated on a straight-line basis over the estimated useful lives of the related assets, which is generally three to five years. The cost of maintenance and repairs is recorded as expenses are incurred.

#### **Income Taxes**

HI-US is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, a provision for income taxes has not been made in the accompanying financial statements. HI-US is not a private foundation.

#### **Uncertain Tax Positions**

In June 2006, the FASB issued ASC 740-10, *Income Taxes*, which provides guidance for reporting uncertainty in income taxes. For the year ended December 31, 2010, HI-US has documented its consideration of ASC 740-10 and determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements.

#### Net Asset Classification

The net assets are reported in two self-balancing groups as follows:

- Unrestricted net assets include unrestricted revenue and contributions received without donor-imposed restrictions. These net assets are available for the operation of HI-US and include both internally designated and undesignated net assets.
- Temporarily restricted net assets include revenue and contributions subject to
  donor-imposed stipulations that will be met by the actions of HI-US and/or the
  passage of time. When a restriction expires, temporarily restricted net assets
  are reclassified to unrestricted net assets and reported in the statement of
  activities as net assets released from restrictions.

Notes to Financial Statements December 31, 2010 and 2009

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (continued)

#### Contributions and Grants

Contributions and grants are recorded as revenue in the year the donor is notified. Contributions and grants are recognized as unrestricted support to the extent HI-US has complied with the donor-imposed restrictions and/or the satisfaction of time restrictions.

#### Deferred Revenue

Deferred revenue represents advance funding for a specific purpose project. The revenue is recognized once expenses are incurred and HI-US is reimbursed from the advance.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

#### Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### NOTE 2 LOAN PAYABLE

During 2009, HI-US entered into a noninterest-bearing loan payable due on demand for capital improvements. The balance at December 31, 2009 was \$3,190, which was paid in full in February 2010.

Notes to Financial Statements December 31, 2010 and 2009

#### NOTE 3 LEASE COMMITMENT

Effective November 1, 2009, HI-US entered into a one-year lease agreement with Survey Action Center for office space in Takoma Park, Maryland. The agreement was amended to permit the possession of additional space; the amended lease expired on May 31, 2010. HI-US signed a new five-year lease with the Takoma Business Center on June 1, 2010, which expires on May 31, 2015.

Rent expense for the year ended December 31, 2010 was \$31,494 under the amended lease and \$57,774 under the lease that commenced on June 1, 2010.

Future minimum payments are as follows:

Year Ended December 31,	Amount
2011	\$ 81,619
2012	84,067
2013	86,589
2014	89,187
2015	37,618
	\$ 379,080

#### NOTE 4 RELATED-PARTY TRANSACTIONS

HI-US is part of the Handicap International network, which is comprised of seven national associations and Handicap International Federation (HI-Federation), which is headquartered in Lyon, France. HI-US solicits private and public funds as well as provides program management through technical expertise, training, monitoring and evaluation, and grants administration. HI-Federation reimburses HI-US for operational expenses. For the year ended December 31, 2010, operational support to HI-US totaled \$1,775,740, of which \$327,369 was designated temporarily restricted because the funds cannot be used until the next fiscal year. Additionally, HI-US expended \$1,884,477 in grant funds on behalf of the Handicap International network. HI-US and HI-Federation share two Board members.

Notes to Financial Statements December 31, 2010 and 2009

#### NOTE 5 NET ASSETS RELEASED FROM RESTRICTIONS

The following temporarily restricted net assets were released from donor restrictions by incurring expenses that satisfied the restricted purposes specified by the donors:

	Amou	ınt
ELMA Foundation Vanguard Charitable Endowment Program FCNL	\$ 144, 286, 57,	
	\$ 488.	208

#### NOTE 6 ALLOCATION OF JOINT COSTS

During the year ended December 31, 2010, HI-US incurred joint costs of \$418,420 for informational materials and direct-mail campaigns that included fundraising appeals. Of these costs, \$334,736 was allocated to fundraising expense and \$83,684 was allocated to program services.

### NOTE 7 SUBSEQUENT EVENTS

In preparing these financial statements, HI-US has evaluated events and transactions for potential recognition or disclosure through May 12, 2011, the date the financial statements were available for issuance.